

# **Jewelry Care Plans: Jewelers Mutual**

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### Introduction

Along with Jewelers Mutual Insurance Corporation (JMIC), The Edge has integrated jewelry care programs for you to offer your customers at point of sale. The true beauty of these programs is that there is no up-front cost to you.

### Program Coverage

Programs are offered by type of merchandise: jewelry and watches. Note that The Edge offers associated plans based on the item's category. See the section entitled Care Plan Category Options. For more about working with categories, see the section in The Edge User Guide entitled Categories (http://docs.edgeuser.com/NetHelp/Documents/categories.htm).

Coverage may include services such as those described in the sections that follow.

#### **Jewelry Care**

- Accent stones lost because of defective mounting\*
- Pearl restringing
- Soldering
- Shank repair
- Prong Retipping
- Clasp & chain repair
- Earring back replacement
- One re-sizing
- Rhodium replating
- Protects against kinks or knots, dents, chips, breaks, cracks, thinning ring bands, gouges and scratches.
- \* Center stones are covered under Lifetime coverage.

#### Watch Care

- Movement repair
- Crystal repair/replacement
- Crown repair
- Stem replacement
- Water damage
- One strap replacement per calendar year
- One-time refurbishment for case, bracelet, or clasp
- Protects against mechanical failure and covered refurbishment of watches.

### **Program Terms**

Currently, JMIC offers a 3-year plan and a lifetime plan. You will have the option to choose between the two plans at POS.

### Licensing

Here's how to get started:

- 1. Contact The Edge Customer Service team at <u>service@ajsllc.com</u>.
- 2. You'll be licensed by one of The Edge's care plan partners, in this case, JMIC.
- 3. Your Edge license will be updated to show your enrollment and the programs you wish to offer your customers. Care plans are tied to the store license, but there is a flag at the account level.
- 4. After you have set up your account with the care plan partner, The Edge Customer Service team will update your license and send it to you. Install your license and reboot The Edge.

It is through the license information that JMIC will bill you for the cost of the plans.

#### **Partner Contact Information**

JMIC will provide you with access to a portal where you can view activity and make claims for repair reimbursement.

### Setting Up the Care Program

After your license is set up, follow the steps below to set up your care program.

#### **System Options**

Product care System Options are found in Administrative ► System Options ► Care Program.

Can Discount Care Plans	Whether care plan fees can be discounted at POS. Options are: Requires Override: Requires an override to allow the discount. Permission Check Only: The Edge will check to see if the associate has permission to do this. No Discounting: No discounting will be allowed by anyone. No Permission Checks: Allows complete discounting without any checks.
Care Plan Max Return Period	The number of days that can pass before a care plan can no longer be returned. Check with your care plan provider for this information. Also, state laws may affect this setting.
Care Plan POS Reminder	Text to appear in a reminder to your associates to ask the customer about a care plan. The default is Did you talk to the customer about our Jewelry Care Program? If you don't wish to have a reminder pop up, then leave this field blank.
Require Email Address when Entering a New Customer	If using a care program, we recommend this be set to True.

#### **Associate Commissions**

In the **Commission** tab of associate records, there is an option to set commission rates for care plan sales. To work with these commissions:

- 1. Go to Administrative ► Associates.
- 2. Open the associate with which you wish to work and select the **Commission** tab.
- 3. From the Commission on Care Plans area, select the type of commission to enable.

@ ** (D)	
% of Price	
◯ Flat Rate	

- 4. Select either % of Price, which gives commission as a percentage of the price of the plan or Flat Rate, which gives a specified amount.
- 5. For % of Price, set the percentage to give.
- 6. For Flat Rate, set the dollar amount.
- 7. Select a Save option.

Provided the **Commission on Care Plans** field is not left blank, these values will appear in the **Commissions** report as well as **Activity** reports.

#### **Security Options**

There are three options related to care plans in associate records under the Security tab:

- Administer Care Plans
- Discount Care Plans at POS
- Run JM Care Plan Report.

Enable these permissions as needed.

#### **Getting Care Plan Updates – Initial Setup**

To download pricing rows and terms as well as care plan repair SKUs, use the **Care Plan Updates** feature. This is usually only needed when you first start with JMIC. To do so:

- 1. Go to Administrative ► JM Care Plan Administration ► JM Care Plan Check for Updates.
- 2. The Edge will contact JMIC and update your plan files.



3. That's it! You're ready to go.

### **Care Plan Pricing Customization**

Once you have the plans and initial pricing downloaded, you can edit them to suit your needs. To do so:

1. Go to Administrative ► JM Care Plan Administration ► JM Care Plan Pricing. The Care Plan Pricing window will appear.

•	JM Care Plan Prici	ng					- • ×
Р	lease set the o	cost of each JM Care Plan ar	nd press OK to	save them.			
	Term	Туре	Begin Range	Ending Range	Retail Price	Cost	
	3 Year(s)	Jewelry	\$0.00	\$99.99	\$12.99	\$0.00	^
	3 Year(s)	Jewelry	\$100.00	\$199.99	\$24.99	\$0.00	
	3 Year(s)	Jewelry	\$200.00	\$399.99	\$29.99	\$0.00	
	3 Year(s)	Jewelry	\$400.00	\$599.99	\$44.99	\$0.00	
	3 Year(s)	Jewelry	\$600.00	\$799.99	\$49.99	\$0.00	
	3 Year(s)	Jewelry	\$800.00	\$999.99	\$59.99	\$0.00	
	3 Year(s)	Jewelry	\$1,000.00	\$1,499.99	\$69.99	\$0.00	
	3 Year(s)	Jewelry	\$1,500.00	\$1,999.99	\$79.99	\$0.00	
	3 Year(s)	Jewelry	\$2,000.00	\$2,499.99	\$89.99	\$0.00	
	3 Year(s)	Jewelry	\$2,500.00	\$2,999.99	\$99.99	\$0.00	
						·	
						Save & Close	Cancel

Fields and option in the JM Care Plan Pricing window include:

Term	The length of coverage on the plan.
Туре	The category of coverage. Options include: Watch Jewelry
Begin Range	The lower end of the item retail price range within this plan.
Ending Range	The upper end of the item retail price range within this plan.
Retail Price	The pricing of plans is fixed by JMIC.
Cost	The cost to you from JMIC for the coverage. This is set by arrangement between you and JMIC. The data is not automatically populated; you must enter the costs here. This data must be entered to have correct sale line data written to the database and for accurate sales reporting.

- 2. Enter the costs into the **Cost** fields for each type and range.
- 3. Select **OK**. The prices will be saved.

#### Care Plan Repair SKUs

Care plan repair SKUs will be downloaded into The Edge when you do Care Plan Update. See the section entitled Getting Care Plan Updates – Initial Setup. These will be needed to ensure repairs done on covered items are uploaded to Montage correctly. After that, to see the list of SKUs for care plan repairs, go to Administrative  $\triangleright$  JM Care Plan Administration  $\triangleright$  Repair SKUs.

SKU	Description	Price	Alias	Key 1	Key 2	Key 3	Key 4	
WJ2003	Replace 1/2 Shank			Care Plan	Shank	1/2 Shank	Non Platinum	
VJ2004	Replace 1/2 Shank Platinum			Care Plan	Shank	1/2 Shank	Platinum	
NJ2005	Replace 1/2 Shank Platinum			Care Plan	Shank	1/2 Shank	Platinum	
VJ2006	Replace Full Shank			Care Plan	Shank	Full Shank		
VJ2007	Replace Full Shank			Care Plan	Shank	Full Shank		
VJ2008	Straigthen Shank			Care Plan	Shank	Straighten	Non Platinum	
NJ2009	Straighten Shank Platinum			Care Plan	Shank	Straighten	Platinum	
WJ300	Straigthen Prong			Care Plan	Prongs	Straighten		
WJ301	Re-Tip Prong			Care Plan	Prongs	Re-Tip		
WJ302	Replace Prong			Care Plan	Prongs	Replace Prong		
WJ303	Replace "V" Prong			Care Plan	Prongs	Replace "V" Prong		
WJ4000	Tighten Stone(s)			Care Plan	Stone	Tighten		
WJ4001	Set Round Stone in Existing Seat			Care Plan	Stone	Round	Set	
WJ4002	Set Fancy Stone, Cut New Seat			Care Plan	Stone	Round	Set	
WJ4003	Set Round Stone in Existing Seat			Care Plan	Stone	Round	Set	
WJ4004	Set Fancy Stone, Cut New Seat			Care Plan	Stone	Round	Set	
WJ4005	Set Round Stone in Existing Seat			Care Plan	Stone	Fancy	Set	
WJ4006	Set Fancy Stone, Cut New Seat			Care Plan	Stone	Fancy	Set	
WJ4007	Set Round Stone in Existing Seat			Care Plan	Stone	Fancy	Set	
WJ4008	Set Fancy Stone, Cut New Seat			Care Plan	Stone	Fancy	Set	
WJ4009	Set Channel Set Stone			Care Plan	Stone	Channel Set		
WJ4010	Set Invisible Set Stone			Care Plan	Stone	Invisible Set		
WJ5000	Re-stringing - 7"			Care Plan	Re-stringing	7"		
W.15001	Re-stringing - 15"			Care Plan	Re-stringing	15"		

### **Setup Tax Definitions**

If your tax jurisdiction(s) require sales tax to be collected on care program fees, you'll need to review all your tax definitions.

- 1. Administrative ► Sales Tax ► Tax Definitions.
- 2. Create or go to any necessary tax definitions as described in The Edge User Guide (<u>http://docs.edgeuser.com/NetHelp/Documents/taxdefinitions.htm</u>).
- 3. Go to the **Other** tab and check the **JM Care Plan** checkbox.

🖳 Sales Tax Definition 'CT Sales'.	- • ×
General Categories Stores Misc. Other	
Appraisals	All None
☑ Repair Parts	
Repair Labor	
Repair Other	
Custom Parts	
Custom Labor	
Custom Other	
Shipping	
Restocking And Cancellation Fees	
☐ JM Care Plan	
I     I of 1     >>I     Save & New     Save & Duplicate     Revert     Save & Stay     OK	/ Save Close Cancel

4. Sales tax will be applied at POS as described in the section entitled Working with Care Plans at POS.

#### **Care Plan Category Options**

Qualification for item coverage happens at the category level and according to your license. Some item categories can never be qualified such loose stones and component parts. You can exclude other item categories from care plans. To do so:

- 1. Go to **Inventory** ► **Categories** ► **List** to locate the category with which you wish to work.
- 2. Go to the **General** tab of the category record.

🖳 Categ	jory 100	Diamon	d Enga	gement R	lings					
General	Pricing	Details	Tags	Taxes	MaxiTum Category Mapping	Description Template	a			
				Inactiv	e					
		ID, N	Vame	100 Dia	mond Engagement Rings					
		Depart	tment	Diamond	Engagement Rings $\sim$					
			Туре	RING	$\sim$					
		Ge	ender	Female	$\sim$					
	Gener	ic Descri	iption	Engageme	ent Ring					
Ci Defaul	ommissi t Pricing	on Adjust Method F	tment for Items	: In This Ci	100.00% Note: Enter "0" to ategory	exclude this category	from commiss	ion reports.		
	Pricin	g Method	Fine J	ewelry, Ind	lividual Item Pricing	~				
	Unit Of	Measure		$\sim$						
Catego	ory Lead	Time for	Joha	Exclud	le Category From JM Care Pl	an				
<b> </b> <<	<	1 of 64	t [	> >>	Save & Save & Save & Duplica	te	Revert	Save & Stay	OK/Save & Close	Cancel

- 3. Select **Exclude Category from JM Care Plan**. Only loose stone and component categories are excluded by default.
- 4. Select a **Save** option.

### Setting Up Care Plans in QuickBooks

You'll need to map accounts for care plan activities in QuickBooks. To do so:

- 1. Create a Care Plan account in QuickBooks.
- 2. From Administrative ► QuickBooks ► Set Up QuickBooks Integration, select the Accounts tab.
- 3. Select an account from the account hierarchy.
- 4. Select a QuickBooks account from the drop-down list at the bottom of the window.

# Working with Care Plans at POS



We recommend that your associates introduce the care plan during the sales process, when showing the piece and talking about the benefits and pricing before getting to point of sale. That way it's not sold as an add-on or interpreted as an upsell.

To work with product care programs at POS:

1. When making a sale at POS, after you have entered the associate, found the customer, scanned the item, you'll see that each sale line contains an option to add the care program.

1 001-100-00726	db	Lady's White 14 Karat Prong Set Engagen	nent Ring Size 6.5 With 52=0.65Tw Round I II	\$1,995.00	\$1,995.00
Delete More	CONTROL	Diamonds		0.00%	\$134.66
Line				\$0.00	\$2,129.66
		✓ Include Care Plan	l K		\$0.00
			3 Year Jewelry Care Protection Plan for \$79.99	3	

- 2. Explain the care program to your customer and ask if they would like to purchase it.
- 3. When the customer agrees, select the appropriate plan and check the Include Care Plan box.
- 4. The care plan price will appear in the sale line below the final item price. Change it if desired.

1	001-100-00726		Lady's White 14 Karat Prong Set Engagement Ring Size 6.5 With 52=0.65Tw Round I I1	\$1,995.00	\$1,995.00
-	Delete More	-3410B	Diamonds	0.00%	\$134.66
	Line			\$0.00	\$2,129.66
			✓ Include Care Plan Lifetime Jewelry Care Protection Plan for \$224.99		\$224.99



- If you're selling more than one of the same quantity, but the customer only wants protection on one or some of them, sell the items in separate sale lines and indicate the care plan in only the desired sale line.
- If the customer wants to add the plan after the sale is complete, return the item and resell it with the plan.
- 5. The transaction total will include the fee and, if applicable, sales tax on it. Talk with your accountant and see the section entitled Setup Tax Definitions if your tax jurisdiction requires tax on such fees.
- 6. Complete the sale as usual.
- 7. Depending on your **System Options**, if you select **Done** without checking the **Include Care Plan** checkbox, you will be prompted to confirm that you talked with the customer about it.

The Edge®
Did you talk to the
customer about
our Jewelry Care
Program?
Yes No

- 8. Select Yes or No and discuss the plan with the customer.
- 9. Continue with the sale.
- 10. When you select **Done**, if the customer does not have an address, phone number, and email address on record, you will be prompted to provide this information:

The Edge® E	rror Message
You	must select 1 Email contact method.
Print	ок

a. Select OK to see the Select a Phone Number, Email and Address that you want for the warranty window.

Selec	Select a Phone Number, Email and Address that you want for the warranty.										
The JM Care Plan requires a valid email, phone number and address.											
	Method	Туре	Who	Contact Address	J						
~		Work	Sheila	sheila@ajsllc.com							
~	۲	Home	Sheila	1234 Main Street Coventry, CT 06238							
+	Address	+ Phone	+ Email								
					ОК	Cancel					

b. Select + Address, + Phone, or +Email as requested and enter the desired information.

Customer Email				
Type Email	Preferred Contact Email	(HOME, WOF	K, etc)	
			ОК	Cancel

- c. Select OK.
- d. Select **Done** again to complete the sale.
- 11. The receipt will show the plan.

💀 Preview Receipt				- 0 ×
Previous Next Page Page Zoom In Zoor Out Pacept Discounts Addr/Phone Email Balances Store Credit		EDGE Tech Shop     RECEIPT       Test. Is this the disclaimer     3 Corporate Drive       3 Corporate Drive     1000-113 So PM       (877) 144-0002     You were assisted by       Sold To:     #001-14698       Sheia Smith     3 Corporate Drive       3 Corporate Drive     Sold To:       Subre 216     5404       A 2000-7, 0084       Tex Id # ***4987	EDGE Tech Shop     Store Copy       Test. Is this the disclaimer     3 Coporte Dive       3 Coporte Dive     #001-12640       Balence, CT 0444     1002002130 PM       (877) 9840002     Tom Owner (#1) 100       Sold To:     #001-14698       Schella Smith     Schorate Dive       Suite 216     B0484       Suite 216     B0487, 15000       Tex Lid # ****4987     Tom Owner (#1) 100	
Repair Env Gift Cert Env Balance on Repair Env Appraisal Env		506-01391     Men's Stainless Steel Yellow Color Selko S289.00       Solar 30M Walch wVOK The Logo On Face     Solar 30M Walch wVOK The Logo On Face       Jewelers     JM Care Plan: 3 Year Jewelry Care Watch S59.99       Mittail     Protection Plan for \$59.59 on item # 505- JM Care Plan: 43.90	505.01391 Men's Stainless Stell Yellow Color Seiko S289.00 Hill Mill Solar 30M Watch wiCh The Logo On Furchase J M Care Plan: 3 Year Jewelry Care Watch S59.99 Mutual Protection Plan for 559.99 on item # 565- Ja Care Plan: 9130	
SIO Env Layaway Env Notifications on Envelope		Cash Tendered \$348.59	Cash Tendered \$348.59	
Print Emai				
Presets Fit Pag	e	This is where your Sales disclaimer will print	This is where your Sales disclaimer will print	
Cancel				



- Your sales data should be reported to JMIC on a daily basis using the process described in the section entitled Uploading Transactions and you will be billed accordingly. Be sure this data matches that in the JM Care Plan Report.
- There is no sales tax shown on the sale line in POS, but it will be added to the total and on the receipt.

# Care Plan Returns



Sales that contain care plans cannot be voided or altered.



Return data should be uploaded daily from The Edge to JMIC along with sales data.

### Item with Care Plan Return

If an item with a care plan is returned within the care plan return period, the care plan is returned as well. The care plan return period is specified in System Options  $\triangleright$  Care Plan Max Return Period. Check with your state's laws on this. To do such a return:

- 1. At point of sale, find the customer.
- 2. Select Return/Adjust. A list of transactions for that customer will appear.

Return / Ad	Return / Adjust											
Selecta	Select an Item, Repair or Custom Job to return. If it does not appear in the list, you can search for items by clicking the [SKU] button or you can search Repairs / Custom Jobs by clicking the Job # button.											
Filter Results Inventory Misc All None												
Date	Туре	SKU	Price	Description								
10/30/2017	JM Care Plan	001-505-01391 JM Care Plan	\$59.99	JM Care Plan: 3 Year Jewelry Care Watch Protection Plan for \$59.99 on Item # 505-013								
10/30/2017	Inventory	001-505-01391	\$289.00	Men's Stainless Steel Yellow Color Seiko Solar 30M Watch w/OK Tire Logo On Face								
9/22/2017	Donation	001-445-05319	\$0.00	18" - Black Satin Cord								
9/7/2017	Inventory	001-500-01130	\$279.00	Ladies Stainless Steel Watch w/White Face & Wimmer's Logo								
9/7/2017	Inventory	001-100-05083	\$18,070.00	1.464ct tdw 18kwg Repertoire Select Diamond Shank Solitaire Engagement Ring By HC								
<				>								
Prese	ets.			OK Cancel								

- 3. Select the item to return.
- 4. Select **OK**. The Edge will automatically populate two line items, one for the item to return and one for the care plan to return.

1	001-505-01391		(RETURNING) Men's Stainless Steel Yellow Color Seiko Solar 30M Watch w/OK Tire Logo On Face		(\$289.00)
	See S	Sale			\$0.00
					(\$289.00)
				Fee	\$57.80
					and a second from
2	JM Care Plan F	Retu	(Returning) JM Care Plan: 3 Year Jewelry Care Watch Protection Plan for \$59.99 on Item # 505-01391		-59.99
	Delete	Sale			\$0.00
	Line				(\$59.99)

5. Continue with the return transaction as usual.

#### Care Plan Only Return

The plan alone can be returned as well. To receive a refund for the plan, it must be returned within the care plan return period. To do so:

- 1. At point of sale, find the customer.
- 2. Select Return/Adjust and locate the desired line care plan to return.

Return / Adjust											
Select an Item, Repair or Custom Job to return. If it does not appear in the list, you can search for items by clicking the [SKU] button or you can search Repairs / Custom Jobs by clicking the Job # button.   SKU     Filter Results											
Date	Туре	SKU	Price	Description							
10/30/2017 10/30/2017 9/22/2017 9/7/2017 9/7/2017	JM Care Plan Inventory Donation Inventory Inventory	001-505-01391 JM Care Plan 001-505-01391 001-445-05319 001-500-01130 001-100-05083	\$59.99 \$289.00 \$0.00 \$279.00 \$18,070.00	JM Care Plan: 3 Year Jewelry Care Watch Protection Plan for \$59.99 on Item # 505-013 Men's Stainless Steel Yellow Color Seiko Solar 30M Watch w/OK Tire Logo On Face 18" - Black Satin Cord Ladies Stainless Steel Watch w/White Face & Wimmer's Logo 1.464ct tdw 18kwg Repertoire Select Diamond Shank Solitaire Engagement Ring By HC							
<				>							
Prese	ets.			OK Cancel							

3. The Edge will populate the return line item.

1	JM Care Plan Retu	(Returning) JM Care Plan: 3 Year Jewelry Care Watch Protection Plan for \$59.99 on Item # 505-01391	-59.99
	Delete See Sale		\$0.00
	Line		(\$59.99)

4. Process the return as usual.

#### **Care Plan Returns Outside of Return Period**

If the item or care plan return is outside the care plan return period, check with JMIC. The care plan fee may be prorated. It cannot be returned through The Edge.

### Working with Care Plan-Covered Repairs

Before charging the customer for repairs, be aware of what types of repairs are covered and for how long. JMIC will provide a list of places where customers can take their repairs, but we feel they will most likely come to you. If a customer brings in an item for repair and the item was bought from your store, at intake:

- 1. Bring up the customer at point of sale.
- 2. Select Repair Intake.
- 3. From the Item # drop-down menu, select Bought. A list of items purchased by the customer will appear.

Items - 4 matching Sold to Smith, Sheila (001-14698).													
ltem #	Old #	Retail	Current	Status	Status Date	Туре	Location	Price Method	Qty	Entered	Vendor	Vendor Style	ŝ
001-100-05083		\$18,070.00	\$18,070.00	S	9/7/2017	S	case 4			4/1/2015	DI	HBSSRRD050	
001-445-05319		\$20.00	\$20.00	N	9/22/2017	S	case 11			11/9/2016	SR	CH1007:102:P	
001-500-01130		\$279.00	\$279.00	S	9/7/2017	S	case 12			8/30/2016	BL	A8060SIL	
001-505-01391		\$289.00	\$289.00	S	10/30/2017	S	case 2			1/25/2016	SE	SNE036	
													Г
<													>
Presets Details Supervisor   Print List Select Cancel													

4. Select the item to be repaired. The Repair Intake window will show that the item has a care plan.

Repair Intake							
Describe The Item To Be Repai	red						
Item Description: (For Custome	r Receipt)			Already Finis	hed		8
0.47ct tdw 14kwg Semi-Mount (Item #140-01605)	Engagemer	nt Ring to hold 1ct Stone	Declared	Value \$1.	499.00		
Private Notes:	Co	ondition Notes:		Express Sen	/ice		
[Enter optional private notes]	^		^	Estimate On	У		22
			V Note			O,	, ·
		Show All Associates	_ Noury [				
vvno	· •	Show All Associates	10m # 1	01-140-01605	•		
Tasks Parts History	JM	Care Program: 3 Tear Warr	ranty until (11///2	(020)			
Describe the Tasks to be Perfor	rmed			-			
Task			Descript	tion		Price	Tx
1 sku	~				<u>^</u>	Parts	
Find					×	Labor	
SKU					<u></u>	Other	_
					Y	TOTAL	_
	V	Nho		~			
		ETA	-		Su	ibtotal	\$0.00
Move Add Task Task		ETA Is Estimate	ed	Price Is Estimated		Тах	\$0.00
Task Up Details						Total	\$0.00
Move Cancel / Task Uncancel					D	eposit	]
Lowit Task					Due At F	Pickup	\$0.00
Save & New						OK / Save & Close	Cancel

- 5. Complete the repair intake fields as usual.
- 6. When you get to the repair SKU, select **Find SKU**. The **Repair SKU Lookup** window will appear, and because this item has a care plan, the **Care Plan SKU** option will appear on the bottom of the window.

Repair SKU Lookup - 1795 matching SKUs.	
	۹
Task Keywords	
1	~
Task Desc	~
SKU V Prev Next	-
Start Over Pick Care Plan Sku	OK Cancel

- 7. Select Care Plan SKU. The keywords Care Plan will appear in the keywords field.
- 8. The **Task Desc** and **SKU** drop-down menus will be populated with services available for covered repairs or services.
- 9. From the Task Desc drop-down menu or SKU drop-down menu, select the desired repair.
- 10. Select OK.
- 11. Complete the repair intake as usual. Notice that costs to the customer are all 0.

1	Repair	Ladies Stainless Steel Watch w/White Face & Wimmer's Logo (Item #500-01130) Tasks:[WW1003] [Covered by: Care Plan]	Env. 1	\$0.00
	Delete Modify	Clean, Oil, Adjust - Quartz Watch.		\$0.00
	Line			\$0.00
		v	Deposit.	. \$0.00

12. When daily uploads to JMIC take place, your claim for reimbursement from JMIC will be submitted.



At some point you must visit the JMIC portal to confirm that the customer is eligible for the repair. We recommend that it be after a brief initial intake before the work is performed. Then we recommend that you obtain a verbal approval to proceed before doing the work. Finally, at some point, the customer will be asked to sign off that they understand they have used that benefit.

### **Care Plan References**

Options and evidence of the Care Program appear throughout The Edge. The following sections outline them.

#### **Customer Record Care Plan Data**

The **Activity** tab of the customer record will show items sold along with a line for the care program. There is an option to filter activity results containing jewelry care plans.

🖳 Edit Custo	omer - Zachary, N	/like (001-00652)									• ×
General Oth	er Keys 🔵 Bala	nces Wish List	Activity 🔵	Notes 🔵	Pop-Ups	Options	Rewards	🔵 Арр	ointments		
Criteria Mercha Cestom Custom Apprais Layawa Special Postcar	Indise Te s Sta Jobs Ho Jals Re ay Tra Orders Mit rds No	nder ore Credit use Account turns ade-In sc Items tifications	All None Other Care Plan	Joint Accour Mike On Stacey ( Couple	nt Iy Dnly						
See Sale	See Item/Serv	ltem	Print List	Presets							
Date	Sale #	Item #/Service #	Sold	Retail	Who	Description					^
11/7/2017	001-126442-004		\$398.61		Mike	CASH					
11/7/2017	001-126442-002		\$69.99		Mike	JM Care Plan:	3 Year Jew	elry Care	Watch Protecti	on Plan for \$69.	99 on Item ≠
11/7/2017	001-126442-001	001-500-01132	\$309.00	\$309.00	Mike	Description La	dies Stainle	ss Steel Y	′ellow Watch w	/MOP Face & V	VImmer's Lo
10/9/2017	001-126438-004		\$357.34		Mike	CASH					
10/9/2017	001-126438-002		\$49.99		Mike	Montage: 2 Ye	ear Jewelry (	Care Wate	ch Protection P	lan for \$49.99 o	n Item # 50(
10/9/2017	001-126438-001	001-500-01109	\$289.00	\$289.00	Mike	Description La	idies Stainle	ss Steel V	Vatch w/White	Face w/"Wimn	ner's" Logo
8/28/2017	001-126432-003		\$211.64		Mike	CASH					
8/28/2017	001-126432-001	001-150-05036	\$199.00	\$199.00	Mike	Description 0.0	07ct tdw 14	kwg Diam	ond Stud Earrin	ngs w/ldeal Cut	Diamonds o
8/28/2017	001-126431-003		\$211.64		Mike	CASH					
8/28/2017	001-126431-001	001-150-05054	\$199.00	\$199.00	Mike	Description 0.0	055ct tdw 1	4kwg Dia	mond Stud Ean	rings w/ldeal Cu	t Diamonds
8/14/2017	001-126428-003		\$74.45		Stacey	CASH					
8/14/2017	001-126428-001	001-330-00058	\$70.00	\$70.00	Stacey	Description Fre	eshwater Cu	Itured Bu	tton Pearl Brace	elet Set (3)	
8/14/2017	001-126427-003		\$93.59		Mike	CASH					
8/14/2017	001-126427-001	001-645-00003	\$88.00	\$88.00	Mike	Description La	dy's White	Sterling Si	lver Button Ear	rings With 10= \	/arious Shap
8/9/2017 <	001-126426-003		\$530.69		Stacev	CASH					>
<< <	3 of 3	> >>	Save & Si New Du	ave & plicate	Supervis	or Switch t Spouse	to F	levert	Save & Stay	OK/Save &Close	Cancel

## Item Record Care Plan Data

The History tab of item records that have care programs on them will show the plan.

• ITEMS - 001-505-01391										
General Stopes Tag	Quantition	Notes Pop-Ups D	)isassembled 🔵 I	<sup>p</sup> re-Apprais	e 😑 History Website					
JM Care Program: 3 Year Warranty until (10/30/2020) See Service See Sale See Custom										
Date/Time	Sale #	Customer	Associate	Store #	Description					
1/25/2016 3:52 PM			Unknown(#87)	1	Item Created					
1/25/2016 3:53 PM			Unknown(#87)	1	Item Edited					
1/25/2016 3:54 PM			Unknown(#87)	1	Item Edited					
1/25/2016 4:30 PM		Gem, Nancy(#10) 1 Physical Inventory, Location (>>DTsaferoom- Ok Tire)								
5/17/2016 10:06 AM			Unknown(#68)	1	Physical Inventory, Location (DTsaferoom- Ok Tire>>DTbackroom)					
10/8/2016 1:59 PM			Unknown(#90)	1	Physical Inventory					
12/22/2016 11:56 AM			Unknown(#26)	2	Item Edited, Type(O>>S)					
1/16/2017 3:50 PM			Unknown(#0)	1	Item Edited					
10/30/2017 3:50 PM	001-126440	Smith, Sheila (001-14698)	Owner, Tom(#1)	1	PURCHASE Men's Stainless Steel Yellow Color Seiko Solar 30M Watch w/OK hie Logo On Face					
10/30/2017 3:50 PM	001-126440	Smith, Sheila (001-14698)	Owner, Tom(#1)	1	WARRANTY JEWELERS MUTUAL JM Care Plan: 3 Year Jewelry Care Watch Protection Plan fo					
<										
<< < 1o	f 1 >	>>I Save & New	Save & Sup Duplicate Sup	pervisor	Save & Print     Save & Revert     Save & Stay     OK / Save & Close     Cancel					

# **Uploading Transactions**

Transactions are collected in The Edge and then sent to JMIC on a daily basis. If you must perform a manual upload:

- 1. Go to Administrative ► JM Care Plan Administration ► JM Care Plan Upload Data.
- 2. The transactions will be uploaded and recorded by JMIC.



This data may take up to 48 hours to show up on JMIC's records and be reflected in bills.

# Reporting

#### **Care Plan Report**

The Care Plan report is available under **Reports**  $\blacktriangleright$  Management  $\triangleright$  Care Plan. The Care Plan report lists care plans sold, the items associated with them, and their status.

Customer Name	Sale ID	Date Sold	WhoSold	Care Plan Name	Term	Status	Retail	Cost
Sheila Smith	001-126441	11/7/17	#1: Owner, Tom	JM Care Plan: 3 Year Jewelry Care Protection Plan for \$69.99 on Item # 140-01605	3 Year(s)	Active	\$69.99	
Mike Zachary	001-126442	11/7/17	#1: Owner, Tom	JM Care Plan: 3 Year Jewelry Care Watch Protection Plan for \$69.99 on Item # 500-01132	3 Year(s)	Active	\$69.99	
				Gra	nd Totals	#2	\$139.98	

Fields and option in the **Care Plan** report include:

Customer Name	The customer name.
Sale ID	The transaction ID for the sale.
Date Sold	The date the item and care plan were sold.
Who Sold	The associate who conducted the transaction.
Care Plan Name	The name of the plan that was sold.
Term	The length of the plan.
Status	The status of the plan, i.e., whether the plan is still in effect.
Retail	The price paid for the plan.
Cost	The cost to the merchant for the plan.

Care plan data will appear in Daily Activity reports as well, under Misc and marked with a W.



### Care Plan Repair SKU Report

The Care Plan Repair SKU report lists repair SKUs used for care plan-covered repairs during the specified time period.

JM Care Today (11/1	re Plan Task SKU Report 1/17/2017);Sort By:JM Care Plan Task SKU;				11/17/2017 Page 1 of 1				
Repair #	Customer	Item #	SKU	Desc		Status	ľ	Total Cost	Rate
01-126441-001	Smith, Sheila (001-14698)	001-505-01391	WW1011	Overhaul, Rolex, Daytona		Cancelled		\$0.00	\$0.0
					Grand Totals		1	\$0.00	\$0.0

Data fields in the Care Plan Task SKU report include:

Repair #	The transaction number for the repair.					
Customer	The customer name and ID.					
Item #	For repairs on items sold by the store, the item number.					
SKU	The repair task SKU for the repair.					
Desc	A description of the repair.					
Status	The status of the repair.					
TotalCost	The cost to the store for the repair.					
Rate	The amount the care plan company has agreed to pay for the repair.					