Edge/Shopify Integration

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Overview

The Edge/Shopify integration utilizes the **Edge Connector (ECon)** application to synchronize the two platforms. Once setup, there is an option to specify how often the synchronizations should occur. The default is every 15 minutes.

This integration is available in two configurations:

	Activation Fee	Shopify App	Virtual Web Store
Inventory Only	\$750	\$95/month	Not required
Inventory / Customer / Sales	\$750	\$95/month	\$500/year

It supports the following:

Inventory

- Items and images can be uploaded from Edge
 - o Changes made in Edge can be automatically uploaded as often as you want
 - Supports individually priced items as well as bulk (UPC only)
 - o Individually priced items can be linked and managed via vendor/vendor style instead of SKU
 - o Sold items automatically removed OR have their quantity reduced
- Product Types, Collections, and Tags synchronize between Shopify and Edge

Customers

- Customers can be uploaded and downloaded from Shopify
- Customers can be set to synchronize between Edge and Shopify
 - o Ability to select which customers synchronize
 - Customers who make sales on Shopify are automatically synchronized
 - Changes to address/email/phone flow both ways

<u>Sales</u>

- Web Sales can be automatically downloaded and imported to Edge
 - Downloaded sales are placed in queue at POS for processing; they do not process automatically
- When downloading Web sales, Edge automatically tries to match the customer's email
 - o If a match, customer will automatically be linked to existing Edge customer record
 - If no match, customer will be added as new to Edge
- Non-Edge items are also supported and will import as a miscellaneous charge
- Edge transactions do NOT upload to Shopify

Not Supported

- No third-party Shopify apps currently integrate with Edge
- No Wish List support
- No Service Job lookup support

Getting Started

The **ECon** – **Shopify** integration can be set up either with a brand new Shopify store or linked to an existing store. Though data flow is bi-directional, it is **strongly** recommended that you use The Edge as your central hub for managing item data and images. We cannot guarantee that changes made exclusively on Shopify will not be lost.

Note: We do not provide Shopify training. For help developing your Shopify site or managing the Shopify backend please refer to Shopify's resources or consider hiring a consultant.

If you are integrating an existing store, there are some important considerations. PLEASE READ CAREFULLY

- ECon utilizes the **SKU** field on Shopify product pages to link Edge items to Shopify products. If you have been manually populating this field with Edge item numbers, then when the synchronization occurs the Edge is going to take over managing these items which will overwrite your existing product pages and images.
- In addition to checking for item numbers, ECon also checks the **SKU** field for vendor/vendor style combinations that match Edge items. If it matches then it will assume it is a linked item and will take over managing it.
- If you are utilizing the **SKU** field in any other way we cannot guarantee that the integration will not inadvertently lead to Shopify products being overwritten or deleted when it synchronizes.
- We <u>strongly</u> recommend setting up a separate test store to try the integration before attempting to link it to your existing live store. Shopify provides directions for backing up and duplicating your current store: <u>https://help.shopify.com/en/manual/shopify-admin/duplicate-store</u>
- Ultimately, retrofitting the integration onto an existing store is a much more difficult proposition than starting from scratch with a brand new Shopify store.

Launch Steps

Step 1 – Getting Items Web Ready

Before you can begin, you will need to take the time to get your items web ready. This means the item should have one or more quality pictures on the item's **General** tab and the **Web Title** and **Web Description** should be filled out on the **Website** tab.

The process of getting items web ready can be labor intensive depending on how you have been utilizing the software previously. It is likely there will be a lot of initial work and then, going forward on new merchandise, you can have procedures in place to ensure the **Website** tab is being filled out as part of inventory entry.

The Edge does let you determine which items get uploaded to Shopify. There are category and vendor filters that can be used to exclude items. Every item record also features a 'Never Upload' flag that can be set.

If you have a significant amount of work and no items ready, you may consider flagging your entire inventory as 'Never Upload' and then, as part of your workflow, when the item is officially web-ready you can uncheck the box.

It is not necessary to have your entire inventory web ready before moving forward to the next step, but you should have a plan in place.

Step 2 – Integration Setup

We schedule an appointment with you to set up the integration. These setups are only done via scheduled appointment.

Once the integration is setup, we typically will complete your first full upload. Thereafter, the automatic synchronization is activated at an interval of your choosing (default: every 15 minutes).

If you prefer, there is also the option to leave the auto-sync off and manually perform synchronizations so you can actively monitor what data is being sent back and forth in a more controlled manner.

Step 3 – Customers/Web Sales

For stores that have chosen to also synchronize customers and web sales, this setup is completed last. Typically, we want to ensure that the inventory sync is working before turning this feature on and that you are happy with the way product is flowing back and forth.

Note that web sales require a web store license and a dedicated workstation to process the downloaded sales. Web sales are not automatically imported, but rather downloaded into a queue for processing at POS.

Configuration

Setup and initial configuration is performed by our Support Team, though changes can be made at any time.

After setup is performed you will have an **ECon – Config** icon on your desktop.

The following explains how to open ECon Configuration and explains the various options.

- 1. Run ECon Config Mode.
- 2. Select the Shopify integration at the top and click Edit.
- 3. On the **General** tab, the **Minutes Between Transfers Global Setting** controls how often it will automatically sync when the service is running. The default is every 15 minutes.

Shopify Settings	
General Item Details Customer	
Please add in any additional info for your upload.	
Name: Shopify	
	Minutes Between Transfers Global Setting: 15
Shopify	

4. Click on the **Item Details** tab.

Shopify Settings	
General Item Details Customer	
Upload Inventory when it changes	Load Web Details from Web Changes
Exclude Categories	Selected Inventory Types Selected Inventory Statuses ✓ Inventory ✓ In Stock Consignment ✓ In Stock Memo Trade Assembled Built Joined Catalog Entry Faux Model Live Model
Overwrite Images on Update Exclude all images	Description Length Limit 0 When web title is missing Category Name Download Web Collections Get Mapped Item Details
Click here for help	Save and Close Cancel

Upload Inventory when it changes	Whether to upload inventory changes from Edge back to Shopify. The majority of stores will want this option enabled.
	Whether to download inventory changes (Web Title, Web Description, Tags, Manual Collections) from Shopify and import them into the Edge item's Website tab.
Load Web Details from Web Changes	Though this option exists, we STRONGLY recommend stores use The Edge as the central hub for all changes. This is because, in the event of a problem, we cannot guarantee changes made exclusively in Shopify won't be lost.
	You can use the Get Mapped Item Details button to manually download and import all Shopify details at any time.
Exclude Categories/Vendors	Exclude these categories and/or vendors from the inventory upload.
Selected Inventory Types/Statuses	Choose what types and statuses of inventory to include.
Selected Pricing Methods	Choose which pricing methods to include.
Exclude items with no photo	If an item does not have a photo exclude it from the upload.
Images – Upload up to	How many images to upload for each item.
Image Width	Resize images to this width (0 to disable resizing).

Overwrite Images on Update	Whether to overwrite Shopify images with Edge images. This must be enabled if you want to upload images from Edge. NOTE: Images added exclusively through Shopify will be overwritten.
Exclude all images	Exclude all images from upload. Use this if you are NOT managing images through Edge.
Description Length Limit	Truncate item descriptions after this many characters (0 to disable).
When web title is missing	If web title is missing substitute this in. Web title corresponds to Shopify Product Title and is a required field.
Download Web Collections	Downloads Shopify collections; note that collections are also updated each time ECon synchronizes with Shopify. This can be useful as a one-time step during initial setup before they turn the sync on.
	Downloads all Shopify item details (Web Title, Web Description, Tags, Manual Collections) and imports them to Edge item's Website tab.
	If 'Load Web Details from Web Changes' is enabled, this will happen automatically each time it syncs.
Get Mapped Item Details	Though this option exists, we STRONGLY recommend stores use The Edge as the central hub for all changes. This is because, in the event of a problem, we cannot guarantee changes made exclusively in Shopify won't be lost.

5. Click on the **Customer** tab.

Shopify Settings	
General Item Details Customer	
 Do Not Upload or Download Customers Upload All Customers w/ Emails Upload and Download All Customers w/ Emails Sync Customers with Web Site Send Invite On Upload Bring Sales into The Edge 	
Customer Download Options Check for first created matching email and phone number Create a New Edge Customer Check for first created matching Email	
Click here for help	Save and Close

Do Not Upload or Download Customers	Do not download or upload customers
Upload All Customers /w Emails	Upload customers that have email addresses, but do not download them. Customer changes will not sync.
Upload and Download All Customers /w Emails	Upload and download customers that have email addresses. Customer changes will not sync.
Sync Customers with Website	Synchronize customers between Edge and Shopify. This is the option most stores will want to use and is REQUIRED if they want to process web sales. See the next section for details on how this works.
Customer Download Options	When downloading customers from Shopify, choose what happens when they are imported into the Edge. 'Check for first created matching email and phone number' will check against existing Edge emails and phone numbers and the first match it finds will be linked to the imported Shopify customer. 'Create a new Edge customer' will not check for duplicates and always import Shopify customers as new. 'Check for first created matching email' will check against existing Edge emails and the first match it finds will be linked to the imported Shopify customer.

6. Click Save and Close to save configuration.

Sync Customers with Website

This option will keep customer contact method changes (email, phone, address) synchronized between Edge and Shopify. It is required if processing Web Sales.

Note: Shopify does not give us any indication when a customer record changes on their end. This means changes to customer records on Shopify only import under two circumstances: the customer record changes in Edge prompting it to sync again OR the customer makes a sale on Shopify.

When synchronizing customers with Shopify, the Edge does NOT automatically send all customer records up. This is intentional as most stores have a large number of customers and it isn't practical to import them all into Shopify. Instead, there are two methods by which to link an Edge customer to a Shopify customer:

Manually – Assign to Web Upload

Within Edge, customers can be manually selected to be uploaded and imported into Shopify. To do so:

1. Click **Customer > Find** and enter criteria to bring up a list of customers. We would suggest perhaps targeting top customers.

- 2. Right click on the list and select **Show Checkboxes.**
- 3. Check the desired customers, then click **Supervisor > Assign to Web Upload**.
- 4. The next time Edge syncs with Shopify these customers will be imported.

Note: If the option **Send Invite on Upload** is selected, any customer assigned to the web upload will also receive an email from Shopify inviting them to visit the site.

Automatically – Web Sale

When a customer makes a sale online, Shopify requires and tracks them by email. That sale is then downloaded as a Web Sale and imported into Edge.

At the time of import, Edge will check the incoming web sale/customer to see if it can find a match via email. How it matches is determined by the **Customer Download Options** setting; it can be either a combination of email then phone or just email. If a match is found, the customer is automatically linked and will now sync.

NOTE: If the **Customer Download Option** is set to 'Create a new Edge customer' then this will not occur and a new customer record will always be created on import of a Web Sale.

Bring Sales into The Edge

If enabled, sales made on Shopify will be imported into the Edge as Web Sales. This requires the purchase of a web store license. **The default web store # is 98.**

Bring Taxes into The Edge

This controls whether tax is included when the web sale imports into the Edge. Shopify offers tax services where they offload tax collection and remittance for you. If you are subscribed to this then that tax amount never physically reaches any of your accounts; in this case, you would not want to bring the tax amounts back into Edge as it would double up your tax liability.

Web Sales

In order to process Web Sales, the store must be setup with a Web Store.

- 1. Install updated license that includes the web store (store #98 default).
- 2. To process web sales, the Edge must be configured to open the database as this store.

a. In Edge config set Store Number = 98 and Store Number Host = 1

Postcards	
Name or IP Address of the Postcard Server	
RFID	
RFID Config File	
RFID Maintains Connection	True
RFID Server Type	None
Station/Store ID	
Station Number	4
Store Number	98
Store Number Host	1
rag Printer i Semings	
Center Adjustment	40
Left Edge Adjustment	5
Number of Retries to Open Port	30
Port Number	
Special Strings to Begin Batch Print	
Special Strings to End Batch Print	
Special Strings to Send on Individual Tag Print	

3. We recommend stores dedicate a PC to this but it is possible to change on the fly. If they do not want to dedicate a PC, an alternative is creating a second windows user account as config settings are saved per user, so you could have a Store 01 Windows user and a Web Store Windows user.

Processing

Sales made on Shopify will be automatically imported and the **Web Sale** button will be illuminated at the top of the POS window. Remember, you must be logged in as the web store (default 98) to see this.

POINT OF SALE									-	
Associate	 ✓ Share 			[Web Sale	Why In			~	Park
Customer	Find Cust	Notes / Edit	Contact Methods		Pay lent	Sell Item	Sell Gift Certificate	Special Order	Repair Intake	Start Over
	New Cust	Wish List	Appts		Pick Up / Finish	Misc Charge	Sell Tender Card	Appraisal Intake	Custom Job Intake	Open Drawer
	No Name	e Ship			Cancel Order	Trade / Buy	Return / Adjust	No Sale Tracking	9/2/2020 3:59 PM	Receipts
Line Item # Q	TY			Description				Reta		Price

Clicking on this button will open a window of queued sales:

lect	the Web Sale that you want to in	nport into point of sale	э.			
	Customer	Web Sale Id	Sold Date		Sales Amount	_
	Abbott Jewelry Systems - Dorr	sale132456	9/2/2020 3:57:44 PM	50.0		
	Abbott Jewelry Systems - Don	sale132457	9/2/2020 3:57:44 PM	50.0		
						>
				Select	Cano	ol

Selecting the sale and clicking OK will load all the sale details. Both Edge items and non-Edge items are supported. Non-Edge items will import as **Misc Charges**.

	a #001-00025		~	Share			Web Sale	Why In				~ Park
Domir	nick Ma	stri		Find Cust		Contact Methods	Make Payment	Sell Item	Sell Gift Certificate	Special Order	Repair Intake	Start Ov
	d, CT 06			New Cust	Wish List	Appts	Pick Up / Finish	Misc Charge	Sell Tender Card	Appraisal Intake	Custon Job Inta	
203)4 0	446-800 0 0		01/2020	No Name	Ship		Cancel Order	Trade / Buy	Return / Adjust	No Sale Tracking	9/2/202 4:02 PM) Receip
ine	Item #	QTY					Description			Reta Disc %		Price Tax/Net
1 SH	IP TO		Dominick									\$15.00
•		_	1 Main St Milford, C									\$0.00
			203 446 8									\$15.00
2		_	some stri	ing						^		\$50.00
			-									\$0.00
Shi	ipping											
Shi Miz	ed Goods									~		\$50.00
Shi Miz										~		\$50.00
Shi Miz	ed Goods	Credit		Amount							h Total	\$50.00
Shi Mix Cas	Gift Cert	Memo		Amount \$50.00					Done	Sul	o Total Tax ☑	\$50.00 \$65.00 \$0.00
Shi Mix Cas Cash	ed Goods sh Out								Done	Sul		\$65.00
Shi Mix Cas	Gift Cert	Memo House							Done Save to Wish Lis	Sul Sales Tei	Tax 🗹	\$65.00 \$0.00

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Because this was a non-Edge item, there's a dropdown to select a **Misc Charge**. Otherwise, the item would appear here. If processing non-Edge items, it is recommended the store create a **Misc Charge** to handle these.

Edge Website Tab

Edge item records contain a **Website** tab. Note that this is only visible when a web integration is active.

a ITEMS - 001-200-1000002	
General 🖲 Stones Tag 🛛 Quantities Notes Pop-Ups Disassembled Pre-Appraise 🔵 History 🔍 Website	
EDT/TPW Never Upload This Item Always Upload This Item	
Product Type Colored Stone Rings - Women's	~
Collections	
Web Title Lady's Titanium Free Form Fash	
Web Description Lady's Titanium Free Form Fashion Ring With One 1.70Ct Retangular Cushion Green Emerald	^
Suggest	
ABC	
abc	
Abc	>
Meta Title	
Meta Description	
Meta Keywords	
Meta Tags	
	Save Cancel

The following fields integrate with Shopify:

Product Type	Edge categories are automatically uploaded into Shopify's Product type list. Additionally, any Shopify Product Types are downloaded. Both will appear in this drop- down and can be changed without changing an item's Edge category.
	There are two types of collections in Shopify: Automatic and Manual.
Collections	Manual Collections are created in Shopify and items are manually assigned to this collection using the drop-down on this tab or through the Shopify interface.
	Automatic Collections will NOT appear in this drop-down; instead, rules are setup within Shopify (Tags, Product Types, Price, Vendor, etc). When a product meets the conditions, it is automatically placed in the collection.
Web Title	This corresponds to the item's Product Title in Shopify.
Web Description	This corresponds to the item's description in Shopify. If this is blank in Edge, the description from the General tab will be used instead. If the option is enabled to download changes back from Shopify, description changes will only appear here, never on the General tab.
Meta Tags	This corresponds to the Tags field on Shopify. These do synchronize. Tags work with Automatic Collections to give you a way to automatically categorize inventory into Shopify collections via rules.

This flag will cause this item to always upload to Shopify regardless of whether itAlways Uploadmatches the criteria set in the ECon Configuration. This corresponds to the Continueselling when out of stock checkbox in Shopify.

This flag will cause this item to never upload to Shopify regardless of whether it matchesNever Uploadthe criteria set in the ECon Configuration. It does not appear anywhere in the Shopify
interface.

Shopify Product Page

	Organization
itle White Stainlesssteel Chronograph Watch Web Title	Product type Edge Category
escription	Watch - Sport
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Vendor Edge Vendor
White Stainlesssteel Chronograph Watch Web Description	Weimar Designs
	COLLECTIONS Manual collections
	Q Search for collections
Add media from URL -	Watches (Manual Collection) X
Images/Videos Add media or drop files to	TAGS Meta Tags
	TAGS Meta Tags Vintage, cotton, summer
Add media or drop files to	
Add media or drop files to	Vintage, cotton, summer
Add media or drop files to upload	Vintage, cotton, summer Watch X Spring Sale X
Add media or drop files to upload	Vintage, cotton, summer Watch X Spring Sale X

Mass Web Edit

The Edge includes a Mass Web Edit feature that allows you to update the Website tab of many items at once.

To use it:

1. Click Inventory > Items > Find and enter criteria to bring up a list of items.

0

001-100-1000001 \$2,500.00 \$2,500.00 In Stock 10/20/2020 AND Stylet 1 001-100-1000002 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 Stock 10/20/2020 AND Stylet 1 001-100-1000003 \$1,500.00 \$1,500.00 \$1,500.00 Stock 10/20/2020 AND And DS 001-101-1000001 \$1,500.00 \$2,000.00 In Stock 10/20/2020 Stock 10/20/2020 AND And DS 001-100-100001 \$1,500.00 \$2,000.00 In Stock 10/20/2020 Stock 10/20/2020 TOG TOG= 001-200-1000001 \$1,200.00 \$1,500.00 In Stock 10/20/2020 TOG Toge= 001-200-1000001 \$1,200.00 In Stock 10/20/2020 TOG Toge= 001-200-1000001 \$1,200.00 In Stock 10/20/2020 Stock 10/20/2020 TOG Toge= 001-210-1000001 \$2,100.00 \$1,500.00 In Stock 10/20/2020 Stock 10/20/2020	🖳 ltems - 24 matc				-								
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001-425-1000001 \$800.00 \$600.00 In Stock 10/20/2020 TOG Band-1 001-425-1000001 \$\$900.00 \$900.00 In Stock 10/20/2020 All All All All Delete Order Items Supervisor Print List Ca Vore Items To New Category Back From Vendor Back From Vendor Pack From Vendor Print List Ca	001-310-1000001		\$1,000.00	\$1,200.00	In Stor	k 10/20/2020	Stock				10/20/2020) TOG	TOGO-
001-425-100001 \$900.00 \$900.00 In Stock 10202020 NIO AND- AND- AND- 001-430-100001 \$250.00 \$300.00 In Stock 10202020 WEM VEM- 10202020 WEM VEM- 10202020 WEM VEM- 10202020 WEM VEM- 10202020 WEM VEM- VEM- VEM- VEM- VEM-	001-325-1000001		\$750.00	\$975.00	In Stor	k 10/20/2020	Stock				10/20/2020) TOG	TOG-p
001-430-1000001 \$250.00 \$300.00 In Stock 10/20/2020 WEM WEM-C 01-430-1000002 \$250.00 \$375.00 In Stock 10/20/2020 WEM WEM-C Image: Contrast of the state of the st	001-405-1000001		\$800.00	\$600.00	In Stor	k 10/20/2020	Stock				10/20/2020) TOG	Band-18
001-430-1000002 \$250.00 \$375.00 In Stock 10/20/2020 WEM VielM-C <	001-425-1000001		\$900.00	\$900.00	In Stor	k 10/20/2020	Stock				10/20/2020	AND	AND-go
Presets Edit Add Delete Order Items Supervisor Move Items To New Category Return To Vendor Back From Vendor	001-430-1000001		\$250.00	\$300.00	In Stor	k 10/20/2020	Stock				10/20/2020	WEM	WEM-c
Presets Edit Add Delete Order Items Supervisor Print List Ca Move Items To New Category Return To Vendor Back From Vendor			\$250.00	\$375.00	In Stor	k 10/20/2020	Stock				10/20/2020	WEM	WEM-c
Move Items To New Category Return To Vendor Back From Vendor	<												
Return To Vendor Back From Vendor	Presets	Edit	Add	Delete	, C	order Items	Supervis	ior				Print List	Can
Back From Vendor					Mov	e Items To Nev	/ Category						
1					Retu	rn To Vendor							
Assign RFID Tag					Bac	From Vendor							
					Assi	gn RFID Tag							

 Checkboxes will appear in the list. Check those items you wish to update, the click Supervisor > Edit Items Web Info again. The Mass Web Info Edit window will appear.

Mass Web Info Edit						
Please select what values you would like to copy to the selected items.						
Meta Keywords (Should be separated with commas)						
Do Nothing Append Overwrite Clear All						
Meta Tags (Should be separated with commas)						
Do Nothing Append Overwrite Clear All						
Product Type						
•						
Do Nothing Overwrite Clear All						
Collections						
Do Nothing Append Overwrite Clear All						
Upload Flags Do Nothing Always Upload Never Upload Clear All						
Save						

4. For each field, you have the option to:

Do Nothing	No changes will be made.
Append	Changes will be inserted at the end of existing data.
Overwrite	Existing data will be cleared and new data saved in its place.
Clear All	Existed data will be cleared.

- 5. For Upload Flags, you have the options to set Always Upload, Never Upload, or clear the flag.
- 6. Make desired changes and click **Save** to update all selected items.

Variants

Shopify supports adding **Variants** to the products you list in your store. These allow you to add options such as sizes that can be selected at the time of purchase. The Edge has <u>very limited</u> support for variants.

• Items with variants must be set as Always Upload in Edge. This corresponds to the Continue selling when out of stock option on Shopify.

EDT/TPW	Never Upload This Item	Inventory	
Product Type	Colored Stone Bracelets	SKU (Stock Keeping Unit)	Barcode (ISBN, UPC, GTIN, etc.)
Collections		240-1000001	
Web Title	Colored Stone Bracelet		
Web Description	Lady's White Filigree Platinum Open Link Bracelet With 2= Fantasy Cut Blue Blue Topazs	Track quantity	
Suggest		Continue selling when out of sto	ck
ABC			-
abc			

- This is required because Shopify tracks quantity by variant. Edge has no way to manage this.
- These items will ALWAYS be available for purchase on your site.
- When an item with a variant is sold, the sale will download back into Edge and any variant information will be appended to the item's description.
 - Example "ring" with variant size 5 would load into POS as "Ring: 5"
 - Web sale information loads into POS but can still be modified. For example, if your variant requires you to special order an item, the sale can be modified with the sold item removed and replaced with a special order intake.

Using Variants

To enable Variants for an item:

- 1. In Edge, go to Inventory > Item > Find.
- 2. Enter criteria to find your item and Edit it.
- 3. Click on the **Website** tab and check the **Always Upload** flag.
- 4. Next, log into Shopify and look up the item's Product Page.
- 5. Verify that **Continue selling when out of stock** is checked.
- 6. Create your variants.